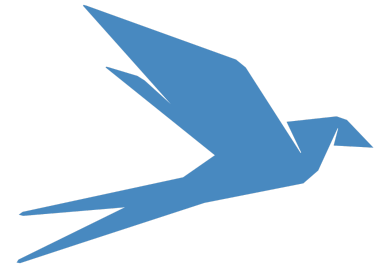


# 580 Strategies

## Capability Statement

---



### CLOUD

System uptime, security, and the ability to ship software quickly all depend on having the right combination of cloud platforms at your team's disposal. We can help you establish a scalable cloud architecture that will set you up for long term success using the right platforms.

- Developing a target platform architecture and license strategy
  - Implementing platforms in government environments to achieve Authority to Operate (ATO)
  - Conducting architecture reviews for existing portfolios
  - Auditing pricing structures and analyzing Return on Investment for both cloud and legacy systems
- 

### AGILE

Beyond the platforms, you need the right people and processes to support the ability to quickly ship software that your users will be happy with. We can help you structure your teams and implement proven processes to have your organization truly practicing agile software development.

- Coaching for agile software teams
  - Engaging stakeholders for increased customer satisfaction
  - Implementing transparent processes such as Scrum or Kanban to keep teams and stakeholders organized
  - Structuring service contracts so they grow with your organization
- 

### PROCUREMENT

For government clients, a large challenge is acquiring the right technology or services from the very beginning. Our team has years of experience navigating federal contracting requirements and helping craft cloud-friendly contract vehicles to procure those tools. We can partner with your contracting professionals to assemble an acquisition strategy that enables digital transformation.

- Creating a contract environment that supports your digital needs
- Crafting Statements of Objectives and publishing solicitations
- Hosting industry days, responding to vendor questions, and evaluating proposals
- Working with Contracting Officers and Contracting Officer Representatives (COR) to improve performance

### CONTACT

Rusty D. Pickens  
Principal  
(415) 915-4679  
Rusty@580Strategies.com  
@580Strategies

1100 7th Street NE  
Unit #3  
Washington, DC 20002

---

### ABOUT

A Native-owned company, 580 Strategies is grounded in the spirit and wisdom of a resilient people coupled with the experience of a digital-first Presidential administration. Our company is excited to bring this combination to bear supporting digital transformation for all levels of government around the world. We are named for the 580 area code of the phone line from which our founder, Rusty D. Pickens, first accessed the internet in his hometown of Stonewall, in the heartland of Oklahoma; home to the Scissortail Flycatcher, pictured in our logo, and the Chickasaw Nation, where Rusty is an enrolled tribal member.

---

### CERTIFICATIONS

Native-owned Small Business  
Clearance Level: Top Secret  
EIN: 82-1348679  
DUNS: 080679759  
NAICS:

- 541512
- 541611

GSA Order: ADM4800.2H